

COMPTES DE RESULTAT SELON 2.0 2025/2026/2027

| Désignation                       | 2025   | %    | 2026   | %    | 2027   | %    |
|-----------------------------------|--------|------|--------|------|--------|------|
| Production vendue                 | 771040 | 100% | 786461 | 100% | 802190 | 100% |
| TRAVAUX                           | 771040 | 100% | 786461 | 100% | 802190 | 100% |
| Chiffre d'affaires                | 771040 | 100% | 786461 | 100% | 802190 | 100% |
| Production stockée                | -2572  | 0%   |        |      |        |      |
| TRAVAUX                           | -2572  | 100% |        |      |        |      |
| Subventions d'exploitation        | 8000   | 1%   |        |      |        |      |
| SUBVENTIONS D'EXPLOI              | 8000   | 100% |        |      |        |      |
| Transferts de charges             | 15600  | 2%   | 15600  | 2%   | 15600  | 2%   |
| TRANSF. CHARGES D'EXP             | 15000  | 96%  | 15000  | 96%  | 15000  | 96%  |
| AVANTAGE EN NATURES SALARIES      |        |      |        |      |        |      |
| AVANTAGES EN NATURE DUTUILE       | 600    | 4%   | 600    | 4%   | 600    | 4%   |
| Autres produits d'exploitation    |        |      |        |      |        |      |
| PRODUITS DIV. GESTION             |        |      |        |      |        |      |
| Total des produits d'exploitation | 792068 | 103% | 802061 | 102% | 817790 | 102% |
| Achats effectués de matières      | 284264 | 37%  | 292748 | 37%  | 298346 | 37%  |
| TRAVAUX                           | 284264 | 100% | 292748 | 100% | 298346 | 100% |
| Variation de stock de matières    | 69     | 0%   | -1757  | 0%   | -1536  | 0%   |
| TRAVAUX                           | 69     | 100% | -1757  | 100% | -1536  | 100% |
| Fournitures consommables          | 8095   | 1%   | 8256   | 1%   | 8421   | 1%   |
| FOURN.NON STOCK.(ELE              | 2573   | 32%  | 2624   | 32%  | 2676   | 32%  |
| FOURN.ENTRET.&PETIT               | 2040   | 25%  | 2081   | 25%  | 2123   | 25%  |
| FOURNIT.ADMINISTRATI              | 1862   | 23%  | 1899   | 23%  | 1937   | 23%  |
| VETEMENTS DE TRAVAIL              | 1620   | 20%  | 1652   | 20%  | 1685   | 20%  |
| Services extérieurs               | 142996 | 19%  | 145858 | 19%  | 148774 | 19%  |
| SOUS-TRAITANCE GENER              | 1959   | 1%   | 1998   | 1%   | 2038   | 1%   |
| CREDIT BAIL FORD S-MAX GF-997-JK  | 2833   | 2%   | 2890   | 2%   | 2948   | 2%   |
| CREDIT BAIL TESLA                 | 10090  | 7%   | 10292  | 7%   | 10498  | 7%   |

## CREDIT BAIL MAC BOOK 10033486350

|                              |       |     |       |     |       |     |
|------------------------------|-------|-----|-------|-----|-------|-----|
| LEASING TEL NBB              | 1763  | 1%  | 1798  | 1%  | 1834  | 1%  |
| LOCATIONS IMMOBILIER         | 15643 | 11% | 15956 | 11% | 16275 | 11% |
| LOCATION BUREAU              | 5328  | 4%  | 5435  | 4%  | 5544  | 4%  |
| LOCATIONS MOBILIERES         | 1983  | 1%  | 2023  | 1%  | 2063  | 1%  |
| LOC BOXER PEUGEOT EM-303-JK  | 2931  | 2%  | 2990  | 2%  | 3050  | 2%  |
| LOCATION JUMPER EM 303 JK    | 3284  | 2%  | 3350  | 2%  | 3417  | 2%  |
| GEOPACK SERVICE ORANGE       | 660   | 0%  | 673   | 0%  | 686   | 0%  |
| CHARGES LOCATIVES            | 2529  | 2%  | 2580  | 2%  | 2632  | 2%  |
| ENTRETIEN IMMOBILIER         | 2366  | 2%  | 2413  | 2%  | 2461  | 2%  |
| ENTRETIEN MAT. TRANSP        | 15000 | 10% | 15300 | 10% | 15606 | 10% |
| MAINTENANCE                  | 2298  | 2%  | 2344  | 2%  | 2391  | 2%  |
| PRIMES D'ASSURANCES          | 17656 | 12% | 18009 | 12% | 18369 | 12% |
| ASSURANCE VEHICULE           | 5000  | 4%  | 5100  | 4%  | 5202  | 4%  |
| ASSURANCE LOYER ET BAIL      | 1100  | 1%  | 1122  | 1%  | 1144  | 1%  |
| DOCUMENTATION TECHNI         | 36    | 0%  | 37    | 0%  | 38    | 0%  |
| FRAIS FORMATION              | 676   | 0%  | 690   | 0%  | 704   | 0%  |
| HONORAIRES COMPTABLES        | 8348  | 6%  | 8515  | 6%  | 8685  | 6%  |
| HONORAIRES SOCIAL            | 4154  | 3%  | 4237  | 3%  | 4322  | 3%  |
| HONORAIRES JURIDIQUES        | 673   | 0%  | 686   | 0%  | 700   | 0%  |
| HONORAIRES CONSEILS          | 2324  | 2%  | 2370  | 2%  | 2417  | 2%  |
| FRAIS ACTES & CONTEN         |       |     |       |     |       |     |
| ANNONCES ET INSERTIO         | 3784  | 3%  | 3860  | 3%  | 3937  | 3%  |
| CADEAUX A LA CLIENTE         | 164   | 0%  | 167   | 0%  | 170   | 0%  |
| CARBURANT                    | 14000 | 10% | 14280 | 10% | 14566 | 10% |
| CARBURANT SANS TVA           | 316   | 0%  | 322   | 0%  | 328   | 0%  |
| VOYAGES ET DEPLACEMENT       | 3682  | 3%  | 3756  | 3%  | 3831  | 3%  |
| RECHARGE ELECTRIQUE VEHICULE | 290   | 0%  | 296   | 0%  | 302   | 0%  |

|                                      |        |     |        |      |        |      |
|--------------------------------------|--------|-----|--------|------|--------|------|
| RECEPTIONS                           | 5939   | 4%  | 6058   | 4%   | 6179   | 4%   |
| RECEPTION 5.5 %                      |        |     |        |      |        |      |
| FRAIS POSTAUX & TELE                 | 242    | 0%  | 247    | 0%   | 252    | 0%   |
| PORTABLE SFR                         | 2892   | 2%  | 2950   | 2%   | 3009   | 2%   |
| SERVICES BANCAIRES                   | 2543   | 2%  | 2594   | 2%   | 2646   | 2%   |
| COTISATIONS                          | 510    | 0%  | 520    | 0%   | 530    | 0%   |
| Loyers de crédit-bail                |        |     |        |      |        |      |
| Charges externes (Total)             | 151091 | 20% | 154114 | 20%  | 157195 | 20%  |
| Impôts et taxes                      | 4608   | 1%  | 2205   | 0%   | 2248   | 0%   |
| C.V.A.E.                             | 63     | 1%  | 63     | 3%   | 63     | 3%   |
| VERSEMENT. LIBE. TAXE AP             |        |     |        |      |        |      |
| TAXE PROFESSIONNELLE                 | 2050   | 44% |        |      |        |      |
| DROITS D'ENREGIST.&T                 |        |     |        |      |        |      |
| TAXES DIVERSES                       |        |     |        |      |        |      |
| Taxe d'apprentissage                 | 1379   | 30% | 1184   | 54%  | 1208   | 54%  |
| Formation professionnelle            | 1116   | 24% | 958    | 43%  | 977    | 43%  |
| Salaires bruts (Salariés)            | 202830 | 26% | 174167 | 22%  | 177650 | 22%  |
| SALAIRES APPOINT.COM                 | 192487 | 95% | 174167 | 100% | 177650 | 100% |
| M. DUTUILE - COTIS° URSSAF           |        |     |        |      |        |      |
| M. DUTUILE - CSG DED                 |        |     |        |      |        |      |
| M. DUTUILE - CSG NON DED             |        |     |        |      |        |      |
| CONGES PAYES                         |        |     |        |      |        |      |
| AVANTAGE EN NATURE + INDEMNITE REPAS | 10343  | 5%  |        |      |        |      |
| Charges sociales (Salariés)          | 93303  | 12% | 113204 | 14%  | 115478 | 14%  |
| SALAIRES APPOINT.COM                 | 88549  | 95% | 113204 | 100% | 115478 | 100% |
| AVANTAGE EN NATURE + INDEMNITE REPAS | 4754   | 5%  |        |      |        |      |
| Rémunération du dirigeant            | 33292  | 4%  | 33358  | 4%   | 33425  | 4%   |
| SALAIRE DUTUILE                      | 30000  | 90% | 30000  | 90%  | 30000  | 90%  |

|                                    |        |      |        |      |        |      |
|------------------------------------|--------|------|--------|------|--------|------|
| MADELIN SMA BTP                    | 3292   | 10%  | 3358   | 10%  | 3425   | 10%  |
| Cotisations TNS                    | 15106  | 2%   | 15109  | 2%   | 15121  | 2%   |
| Maladie 1, Maladie 2               | 1504   | 10%  | 1498   | 10%  | 1498   | 10%  |
| Retraite, Invalidité / Décès       | 9106   | 60%  | 9111   | 60%  | 9116   | 60%  |
| CSG déductible, CFP                | 3222   | 21%  | 3225   | 21%  | 3230   | 21%  |
| CSG + CRDS non déductible          | 1274   | 8%   | 1275   | 8%   | 1277   | 8%   |
| Autres charges de personnel        | 800    | 0%   |        |      |        |      |
| MEDECINE DU TRAVAIL                | 800    | 100% |        |      |        |      |
| Charges de personnel (Total)       | 345331 | 45%  | 335838 | 43%  | 341674 | 43%  |
| Dotations aux amortissements       | 2499   | 0%   | 2324   | 0%   | 1697   | 0%   |
| 28154000 - AMORT MAT ET OUTILLAGE  | 1983   | 79%  | 1820   | 78%  | 1193   | 70%  |
| 28182000 - AMORT. MATERIEL DE TR   | 504    | 20%  | 504    | 22%  | 504    | 30%  |
| 28183000 - AMORT. MAT. BUREAU & IN | 12     | 0%   |        |      |        |      |
| Autres charges d'exploitation      |        |      |        |      |        |      |
| PERTES S/CREANCES IR               |        |      |        |      |        |      |
| CHARGES DIV. GEST. COU             |        |      |        |      |        |      |
| Total des charges d'exploitation   | 787862 | 103% | 785472 | 100% | 799624 | 100% |
| Résultat d'exploitation            | 4206   | 1%   | 16589  | 2%   | 18166  | 2%   |
| Produits financiers                | 600    | 0%   |        |      |        |      |
| INT CC3 EPAD                       | 600    | 100% |        |      |        |      |
| Charges financières                | 2264   | 0%   | 1474   | 0%   | 1058   | 0%   |
| Intérêts sur emprunts              | 2264   | 100% | 1474   | 100% | 1058   | 100% |
| Résultat financier                 | -1664  | 0%   | -1474  | 0%   | -1058  | 0%   |
| Résultat courant                   | 2542   | 0%   | 15115  | 2%   | 17108  | 2%   |
| Charges exceptionnelles            | 400    | 0%   |        |      |        |      |
| PENALITES ET AMENDES               | 400    | 100% |        |      |        |      |
| AUTRES CHAR. EXCEP. GE             |        |      |        |      |        |      |
| Resultat exceptionnel              | -400   | 0%   |        |      |        |      |

|                         |      |    |       |    |       |    |
|-------------------------|------|----|-------|----|-------|----|
| Impôt sur les bénéfices | 935  | 0% | 2881  | 0% | 3180  | 0% |
| Résultat de l'exercice  | 1207 | 0% | 12234 | 2% | 13928 | 2% |